## SCHEDULE OF EXAMPLES OF FUNDRAISING

Calculation of a notional percentage of costs incurred to funds raised

Assmption - five charities raise \$40,000 over a two year period using different methods

Year 2 Year 1 plus Year 2 Year 1 Charity activity Net % Income Expenses Net % Income Expenses Net % Income Expenses sales of stuffed -60,000 80,000 -60,000 20,000 160,000 -120,000 One toys 80,000 20,000 75.00% 75.00% 40,000 75.00% Two bequest program 5,000 -10,000 -5,000 200.00% 50,000 -5,000 45,000 10.00% 55,000 -15,000 40,000 27.27% Three donor development 22,000 -9,000 13,000 40.91% -1,000 27,000 3.57% 50,000 -10,000 40,000 20.00% 28,000 Four art union 0 0 0 0.00% 250,000 -210,000 40,000 84.00% 250,000 -210,000 40,000 84.00% sausage sizzles, -2,000 Five fetes, lamingtons 22,000 -2,000 20,000 9.09% 22,000 20,000 9.09% 44,000 -4,000 40,000 9.09%