



BOOTS AND SHOES THAT ARE SOMETHING SPECIAL
Proudly Australian since 1850

23rd September 1998

hmbcc:230998


Mr Bill Henderson
Productivity Commission
Fax 02-6240 3311

Dear Bill

As per our telephone conversation please find listed below in point form, problems with being a Rural or Regional manufacturer.

- 1 Down Time: With high tech machinery if a machine does break down - Technicians have to travel from Sydney to fix the machine. This causes lost production and is very expensive.
- 2 Telephone: Majority of calls are S.T.D.
- 3 Freight Costs:
- 4 Skilled Labour: All new labour is green and has to be trained as there are no other Footwear Factories in Goulburn.
- 5 Servicing the Market:
Being in Rural NSW means we have to travel to our major markets - costs of accommodation - time - travel is expensive.

Yours faithfully


Marshall Baxter
MANAGING DIRECTOR

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