

TYPEWRITTEN COPY OF HAND WRITTEN SUBMISSION

W K Hayes & Son  
Hazel Cottage  
Avoca  
Via Moss Vale 2577

13-12-98

Dear Sir or Madam

Please find following statements as our reasons for keeping a good farm gate price for our milk.

We are a family farm – has been in family since 1913 and handed down. We are now in the fifth generation of Hayes' at the above address, we aim to continue this as long as possible.

The farm is now supporting three families thus we do not want the price to drop.

We have in October of 1997 built a new 15 a side dairy complex which we are paying off if price drops it may be hard to keep up re-payments.

We have increased our herd size to double what we were a few years ago – thus we have increased feed bills to meet the price has not dropped on items we have to purchase, eg. all detergents to make cleaner more pure milk, all rubber ware has risen in price that we have to meet.

All vet work and drugs have risen – all fertilizers have increased and we need t apply twice the amount due to double the amount of stock on hand.

So we need to get the top price for our hard earned milk to support the above.

Please do all in your power to keep our industry viable.

Thank you

Colin Hayes