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# Jenkin Bros. Engineers (Australia) Pty Ltd

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Quality  
Endorsed  
CompanyISO 9002 Lic No. QEC 5602  
Standards Australia

22 June 2000

Review of General Tariff Arrangements  
Productivity Commission  
Via Fax 02 6240 3311

Dear Commissioners,

**Re: Public Hearing Wednesday 28th June 2000.**

Jenkin Bros Engineers is a family company employing 21 people, with a turnover of \$3M per year. 80% of our business is in the heavy vehicle industry, and we also provide many hundreds of thousands of dollars of work to smaller businesses who in turn have employees and their families to support. Therefore the proposed lowering of tariffs in this industry is of major concern to us.

The introduction of a level playing field is all well and good, but we need other countries such as USA (currently 25%) and most of Europe at 22%, to reciprocate. Can you guarantee this will happen? I think not.

Any further decline in heavy vehicle manufacturing will have a severe impact on our company and the 21 families it supports, as well as the dozens of small businesses previously mentioned, who look to us for their livelihoods.

Apart from our company, many thousands of people are employed in the heavy vehicle & subsidiary industries. Can you guarantee these people their jobs?

We are continually striving to achieve Worlds Best Practice by streamlining work processes and the ongoing introduction of new technology and equipment.

We believe our industry should be grouped with the passenger car industry, and tariffs set at 15%. Certainly any further reduction from the current level would be disastrous to my business, my staff and my sub-contractors.

Yours Sincerely,

Norman G. Hamilton  
Managing Director.