

To whom it may concern.

With regard to the Productivity Commission's draft report on Wheat Export Marketing I would like to make the following points.

- I disagree that we have benefited from deregulation. It appears that at least fifty dollars per ton went directly from our pockets to the pockets of grain traders immediately this occurred due to there being no floor in the market.
- I disagree with removing all accreditation to exporters. Growers will have no confidence in buyers' abilities to pay because of the lack of accreditation or background checks.
- I disagree with the lack of regulation of Port facilities, leaving it in the hands of only three companies. Our experience in the fertilizer game shows that we can be exploited when there is a concentration of ownership of supply.
- I disagree with transport and storage costs being driven down by competition. This is simply not happening! Freight costs have actually increased since deregulation. More road use is detrimental to the community at large.
- Statements have been made with regard to "some growers find the arrangements challenging, particularly those selling small amounts of wheat". One must remember that not all farmers are huge growers. What is to become of them? Do they not count?

Our reality is a direct opposite with those found by the Commission. We find it difficult to see the net benefits that the new export arrangements have supposedly generated for us. Where are the alleged prices that growers are receiving that "more accurately reflect the quality of grain grown"? It is definitely NOT in our pocket!!

I urge the Commission to look much more closely at this subject.

Yours faithfully,

DAVID FOX.